

**Job Title:** Laser Nurse

**Job Purpose:** To provide a full and holistic approach to care and treatment whilst ensuring adherence to company policy, practises and protocols. To support the development of the clinic by maximising productivity and achieving financial targets, particularly maximising cross selling and product promotion and other K.P.I's.

**Accountabilities include:**

- Delivery of Financial Targets
  - o Maximising Sales Opportunities.
  - o Controlling Consumables to avoid waste.
  - o Look for new initiatives to promote the clinic/company.
- Delighting Clients
  - o Participate in a Clinic Culture of focusing on delighting clients.
  - o Adhering to company procedures.
  - o Providing a consistently high level of service.
- Achieving the Healthcare Gold Standard
  - o Creating an immaculate environment.
  - o Complying with all HCC Standards.
- Developing People
  - o Assist with training new staff members.
  - o Assist with motivating and developing the existing team.

**Experience required:**

- Be a qualified Nurse registered with the NMC.
- Have experience of working in a demanding time governed environment working unsocial hours including weekends.
- Have experience of a sales/service industry; exposure to Beauty / Health sector would be an advantage.

**Attributes required:**

- People Skills
  - o Ability to communicate effectively, through listening to client requirements and providing advice on appropriate treatments and products.
  - o Ability to develop and build good client relations.
  - o Adaptable and credible style, sensitive to others but personally resilient.
- Selling/Marketing Skills
  - o Understands the importance of consistent achievement of sales targets.
  - o Uses intuitive for creating new business opportunities by cross selling and understanding products available.
- Administration Skills
  - o Good attention to detail, and understands importance of accurate client record cards.
  - o Understanding of Health Care Commission's requirements.
  - o Aware of Health and Safety legislation and promoting high standards and acting immediately on hazards or unsafe practises.
- Education and Development
  - o Keen to maintain Professional Portfolio requirements.
  - o Willing to contribute to induction of new staff and assist with training programme as required.
  - o Commitment to progress personal development through self learning, extended education and attendance of B.Tec training.
- Operating Skills
  - o A determined self started, able to work without close supervision in a complex and challenging environment.
  - o A team-player, understanding the need to assist others when required for the good of the clinic.
  - o Willingness to adhere to protocols and procedure.